April 22, 2021

Sitka Economic Trends, 2021

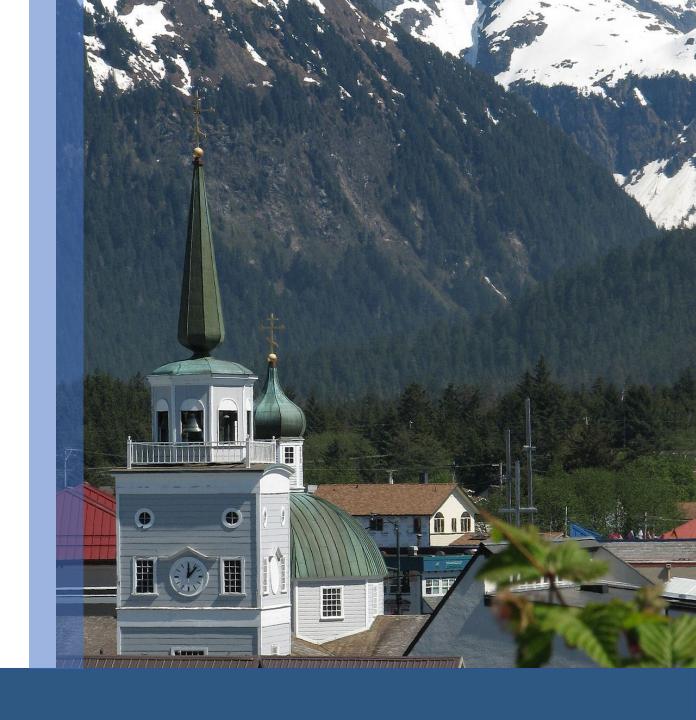
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PRESENTATION CONTENTS

Pandemic-Related Economic Impacts

- Employment and Wages
- Business Sales
- Personal Income
- Key Basic Industry Impacts
 - Seafood Industry
 - Visitor Industry

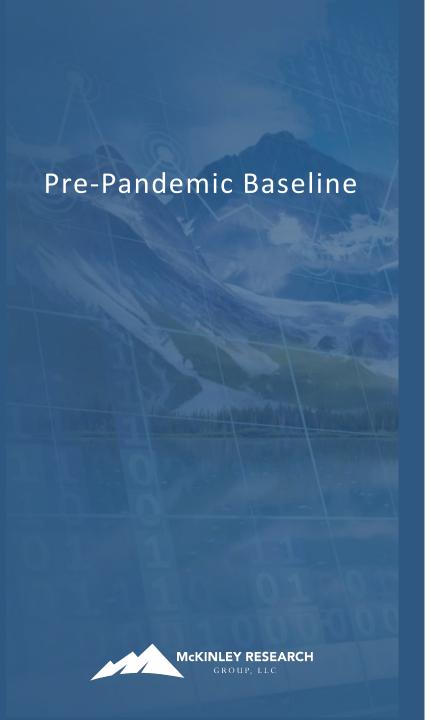
Relief Payments

- Unemployment Payments
- Federal Relief

Pre-Pandemic Trends

Wrap-up and Questions





Sitka's Economy in 2019

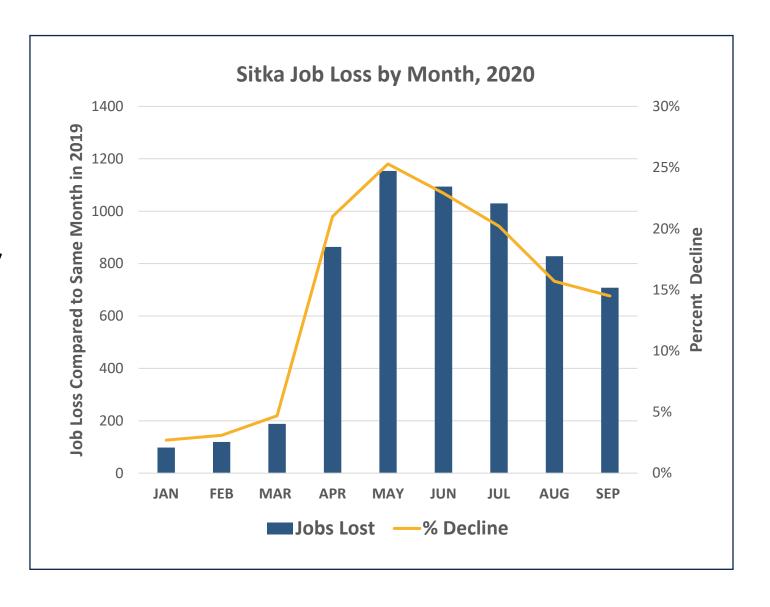
- 4,311 wage jobs (peak 5,262, low 3,642)
- 6,500 total jobs (incl. self-employed)
- \$209 million in total annual wages
- \$415 million in total employment-related earnings
- \$407 million in gross business sales
- \$632 million in total personal income

Employment Impacts of COVID-19

Comparing monthly 2020 employment to 2019:

Total and % decline peaked in May

- 1,154 fewer jobs
- 25% lower than May 2019
- Most recent job count (Sept. 2020)
 - 708 fewer jobs
 - 15% lower than 2019





COVID IMPACTS: Employment and Wages

Job Loss by Sector, Jan.-Sept. 2020 Monthly Avg.

- Scenic & Sightseeing Trans: -93 jobs (-61%)
- Accommodations: -55 jobs (-35%)
- Eating & Drinking Places: -73 jobs (-21%)
- Seafood Processing: -98 jobs (-18%)
- Construction: -24 jobs (-15%)
- State Gov't: -35 (-11%)
- Retail: -44 jobs (-10%)

Total change in jobs (9 mth avg): -676 jobs, -15%

- Statewide decline: -9%
- Juneau decline: -13%



COVID IMPACTS: Employment and Wages

Wage Loss by Sector, Jan-Sept 2020

- Scenic & Sightseeing Trans: -\$5.2 million (68%)
- Accommodations: -\$1.5 million (33%)
- Construction: -\$2 million (20%)
- Eating & Drinking Places: -\$1.1 million (18%)
- Seafood Processing: -\$3.1 million (15%)
- State Gov't: -\$900,000 (8%)
- Retail: -\$600,000 (7%)

Total lost wages: -\$19.4 million, -12%

- Statewide loss: -3%
- Juneau loss: -4%



COVID IMPACTS: Employment and Wages

2nd Quarter (April – June) 2020 Losses

Sitka Total: -1,037 jobs, -23%

Statewide: -13%

Juneau: -19%

• Transportation: -162 jobs, -49%

Accommodations: -92 jobs, -54%

• Eating & Drinking Places: -145 jobs, -41%



COVID IMPACTS: Business Sales

Sitka Business Sales

- FY2019 total gross sales: \$407 million
- FY2020 total gross sales: \$392 million
- In the most pandemic-affected sectors, sales dropped \$28 million, all in March thru June period.
- CY2020 est: -\$60 million (-15%)

COVID IMPACTS: Personal Income

Personal Income (PI)

- \$1.4 billion increase in 2020 statewide (3.1%)
 - 2% decrease in workplace earnings
 - 24% increase in transfer payments
- Sitka 2020 estimates
 - 10% decrease in workplace earnings
 - 25% increase in transfer payments
 - Net PI change: 3% decrease (\$20 million)

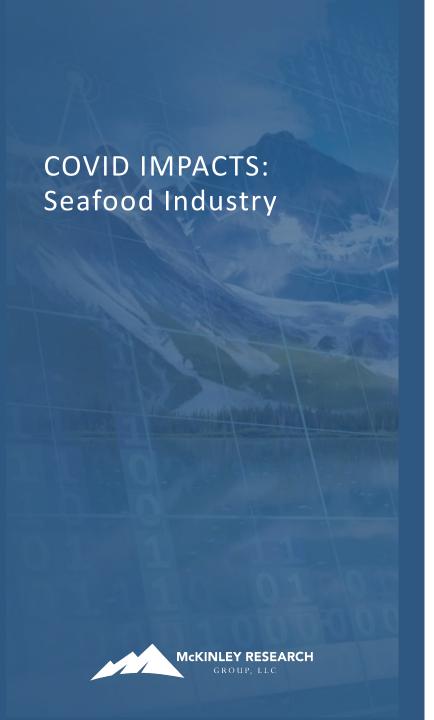


Key Industry Impacts

COVID IMPACTS: Seafood Industry

Sitka Seafood Industry in 2019

- 398 Sitka fishermen harvested 28 million lbs with exvessel of \$41 million
 - Salmon: 290 active permit holders
 - 20 million lbs harvested
 - \$18.2 million EVV
 - Blackcod: 113 active
 - 4 million lbs harvested
 - \$12 million+ est. EVV
 - Halibut: 135 active
 - 1.7 million lbs harvested
 - \$7 million EVV
 - 469 crew licenses



Decline in demand & prices for high-value AK seafood species.

- 2020 Halibut prices 25% below 2019
- SE Sablefish: 30-40% below 2019
 - In SE, 81% of the TAC harvested, v. 96% in 2019

Statewide resident crew licenses sold down 31% in 2020 (lowest since 2009).

- Sitka down 48% (resident crew, from 384 to 201)
 - 44% for all crew licenses (469 total in 2019, 263 total in 2020)

AK processors spent \$50 million+ in 2020 on COVID response...and more in 2021.

Sitka processing jobs in first 9 months of 2020 were 100 jobs below 2019, down 18% (-30% in March & April of 2020)

COVID IMPACTS: Visitor Industry

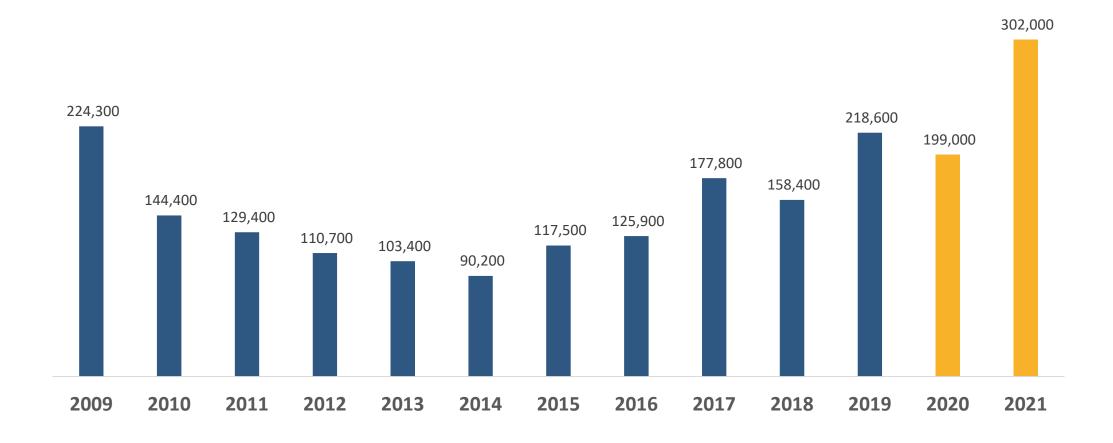
Sitka's Visitor Industry in 2019

- 219,000 cruise passengers, 35,000 independents (est.)
- Sitka captured 16% of Alaska's total cruise market of 1.36 million passengers in 2019.
- Approx. \$60 million total visitor spending
- Jobs in transportation, accommodations, food/beverage establishments, plus multiplier effects

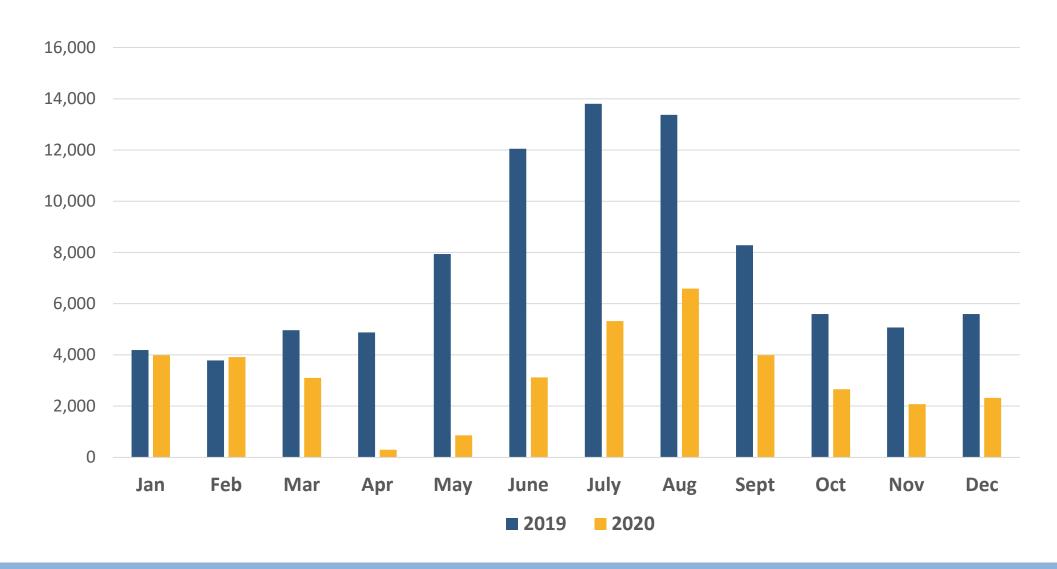
What was expected in 2020 and 2021:

199,000 cruisers in 2020 & 300,000 in 2021

Sitka Cruise Passenger Visitation, 2009-2019 Actuals, 2020 and 2021 (Pre-COVID-19 Forecasts)



Sitka Air Passenger Traffic, 2019-2020, by Month





Relief Payments

COVID IMPACTS: Unemployment Insurance Payments

UI Payments to Sitka Residents

- Total paid in 2019: \$215,776
- Total paid in 2020: \$7.6 million
- Peak in May, \$2 million in total payments
 - Paid to 579 Sitka claimants
 - \$831/wk avg.
 - Replacement of 82% of wages
- Most recent data, Feb. 2021:
 - \$511,208 paid to 266 claimants
 - \$65,074 paid to 63 claimants in Feb. 2020



COVID IMPACTS: Unemployment Insurance Payments

UI Payments to Sitka Residents

Recipients by Annual Income Category

Annual Earnings	No. of UI Recipients	
	May 2020	Feb. 2021
\$1,000- 9,999	88	40
\$10,000-19,999	152	56
\$20,000-29,999	128	60
\$30,000-39,999	74	39
\$40,000-49,999	54	27
\$50,000-59,999	31	14
\$60,000+	52	30



Federal Relief Funds to Sitka

- Individual Economic Impact Payment (income based)
 - Payments of \$1,200 and \$600 in 2020 (\$1,400 in 2021)
 - Estimated Sitka 2020 total: \$8 million (\$6 million more in 2021)
- Paycheck Protection Program (PPP)
 - Sitka total: \$31.5 million (first and second draw to date)
 - In 2020:
 - \$8.8 million total for loans under \$150K (290 recipients),
 - Est. \$15 million total for loans over \$150K (20 recipients)

Federal Relief Funds to Sitka

- Economic Injury Disaster Loans: \$14.2 million
 - Loans (\$13.4 million) and Advances (\$883,000)
- Sitka's share of State of Alaska Cares Act funds: \$14.1 million
- Tribal Funding: \$7.5 million

\$80 million+ to Sitka residents, businesses, and organizations

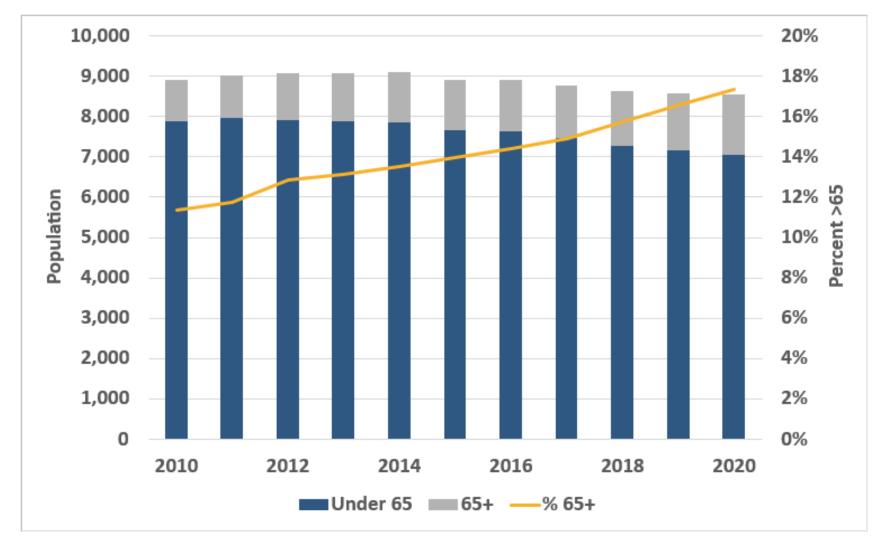
Not yet distributed:

NOAA Fisheries Relief (\$50 million statewide)



Long-term Trends in Sitka

Sitka Population, 2010 to 2020

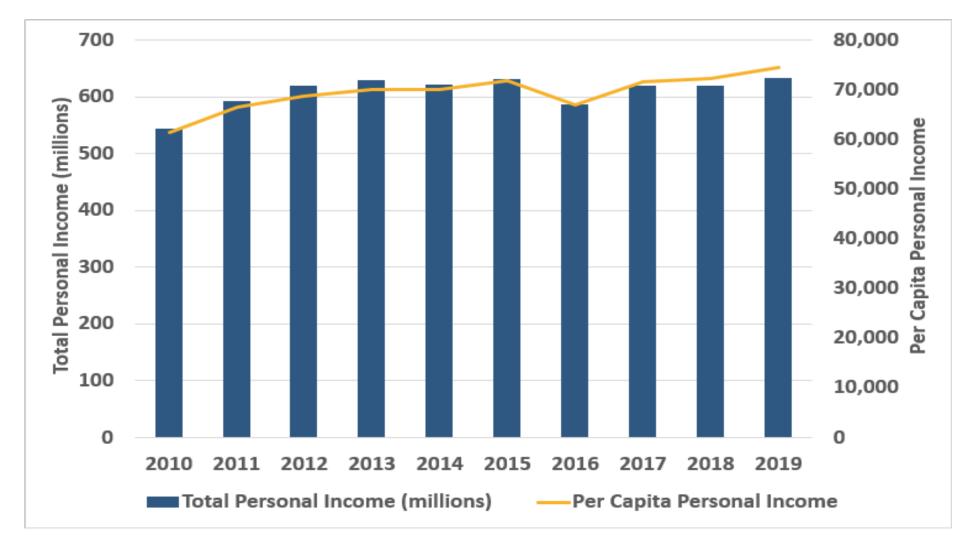


- Population trending down since 2014
- Population projected to decline to 8,130 by 2030
- 65+ population up from 11% to 17% over past decade, projected to reach 22% by 2030



Sitka Personal Income, 2010 to 2019

(Real Total and Per Capita)





In Summary...

- \$21+ million in lost wages in 2020, continuing losses in 2021
- Sitka hit harder than other areas of Alaska
- \$60 million in lost business sales, continuing in 2021
- \$80+ million in federal relief, with more to come
- \$7.6 million in UI and counting
- COVID economic impacts most severe among low wage earners and small business owners
- Long-term economic impacts of COVID-19 are unclear

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